

ENVISION. EXCEL. SUCCEED.

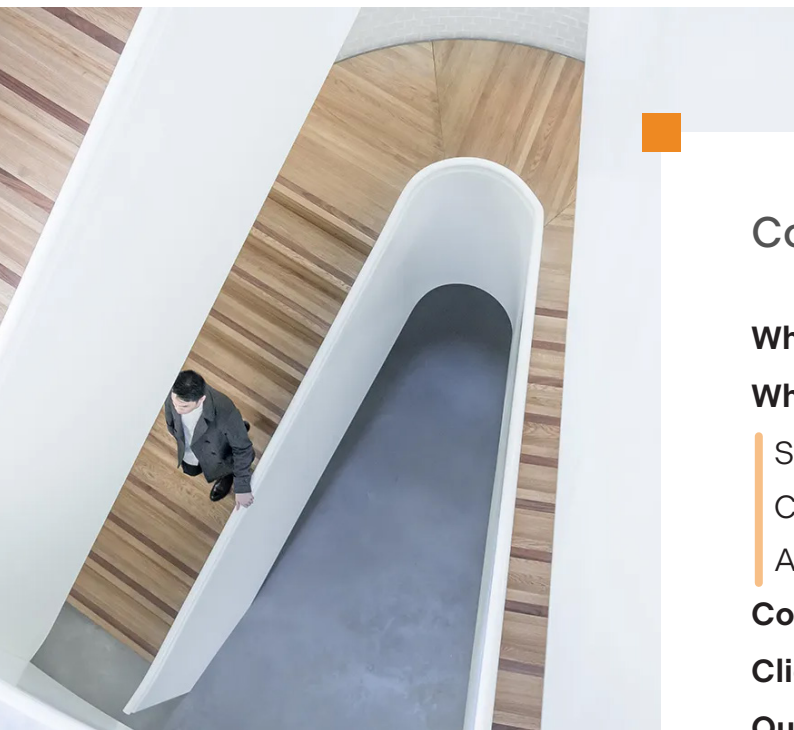
agcadvisory.com.au



Company Profile

VISIT OUR
WEBSITE





Contents ■

Who We Are	2
What We Do	4
Strategic Financial Advisory	4
Comprehensive Tax Services	5
Advanced Financial Reporting	6
Company Capability	7
Client Profile	8
Our Clients	10
Our Team	11
Our Contact	12

Who We Are ■

We are strategic executors dedicated to transforming businesses for sustainable, high-turnover growth with integrity and personalized service.

AGC Advisory is more than just an accounting firm. We are committed to empowering businesses, helping them transform and re-engineer their financial structures to shift from low to high turnover. Our dedication extends to maximizing potential, mitigating risks, and driving sustainable growth. With a commitment to excellence, integrity, and personalized service, we ensure not just your financial success but also foster a robust foundation for your business evolution.

Our Values ■



Client Confidentiality ■

At AGC Advisory, we deeply respect and safeguard our clients' privacy. Confidentiality is not just a principle for us, it's a promise.



Long-Term Relationships ■

We are not interested in one-time engagements. We are dedicated to building and nurturing long-term relationships that foster mutual growth.



Strategic Restructuring ■

We specialise in transforming companies through strategic restructuring, helping them achieve sustainable high-turnover growth.



Tailored Approach ■

We don't believe in one-size-fits-all solutions. We are committed to delivering services that are customised and exclusive to each client's unique needs.

Mission Statement ■

At AGC Advisory, our mission is to deliver unwavering commitment to our clients' success.

Upholding the utmost confidentiality, we foster enduring relationships and empower business transformations with strategic, personalised solutions. Our pursuit is to not only be financial advisors but trusted allies in the journey to sustainable growth and prosperity.

What We Do.

At AGC Advisory, we do more than just number-crunching.

We pride ourselves on providing expert services beyond traditional accounting, functioning as your strategic financial partner. Our professional offerings are personalised in order to tackle each client's need while anticipating future opportunities for their businesses, starting from these three key areas: Strategic Advisory, Comprehensive Tax Services, and Advanced Financial Reporting.

Strategic **Financial Advisory.**



Mergers and Acquisitions

Our experienced team supports clients throughout the entire M&A process, guiding strategic decision-making from initial planning to successful execution. We aim to ensure smooth transitions that align with your business objectives.



Financial Management Consulting

We aid in informed financial decision-making, offering expert advice on investments, risk management, and capital budgeting. Our services, including financial performance analysis and cash flow management, empower companies to optimise their financial health.



Organisational Restructuring Services

We help businesses enhance their efficiency and profitability by redesigning company structures. Our process includes departmental reorganisation, streamlining operations, and refining management systems after a thorough financial review.



Liability Mitigation Strategies

We devise strategies to minimise your exposure to potential financial risks and liabilities. By conducting comprehensive analysis and strategic planning, we help establish and maintain effective business structures that protect against liability.



Comprehensive **Tax Services** ■



Public Ruling Guidance

We provide comprehensive support on public rulings, helping clients interpret complex tax laws and understand their impact on business operations.



Strategic Tax Planning

Our expert team develops and implements effective tax planning strategies. By understanding your business model and financial goals, we help minimise your tax burden and optimise your returns.



Regulatory Tax Compliance

We ensure businesses stay compliant with tax obligations, such as Business Activity Statements (BAS), Goods and Services Tax (GST), Income Activity Statements (IAS) instalments, and annual company tax returns. Our services mitigate potential penalties, ensuring peace of mind.

What We Do ■

Advanced **Financial Reporting** ■



Investor Relations Reporting

We offer comprehensive investor reporting services, delivering meticulous and timely financial statements, performance reports, and investor presentations that highlight key financial data and insights.



Investment Committee Reporting

We work closely with clients to prepare detailed reports for investment committees, providing thorough insights into investment strategies, risk management, and performance metrics.



Group Consolidated Reporting

Our team provides consolidated reporting for group companies, ensuring a clear, accurate view of the entire business' financial position and performance, and meeting compliance requirements.



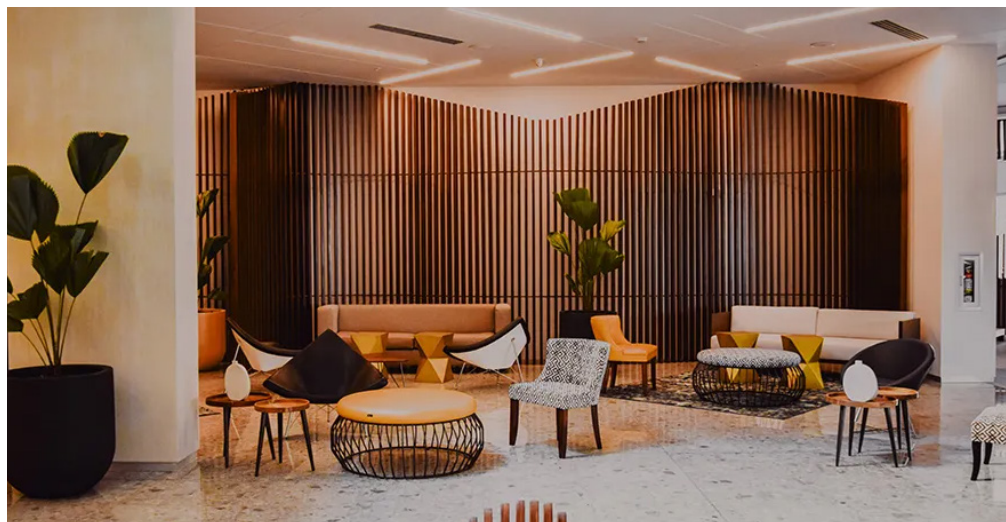
Due Diligence Reporting

We assist clients with the due diligence processes for potential acquisitions, investments, or partnerships, providing crucial financial and legal reviews that enable informed decision-making.

Company Capability ■

Strategic Financial Consultancy

AGC Advisory shines in providing strategic financial consulting services. Our expertise spans across mergers and acquisitions, financial management consulting, organisational restructuring, and liability mitigation. We assist businesses in making informed decisions, optimising their financial health, and minimising potential risks.



Diverse Industry Experience

Our capability is further enriched by our experience across diverse industries, including agriculture, hospitality, food and beverage, real estate, and wholesale trade. This cross-industry knowledge equips us to deliver personalised, industry-specific financial solutions to our clients.

Client-Focused Approach

Above all, our core capability lies in our client-focused approach. We value client confidentiality, foster long-term relationships, provide strategic restructuring, and offer a tailored approach to our services. At AGC Advisory, every client is unique, and we are dedicated to providing exclusive, high-quality service to each one.



Client Profile ■

Property & Land Investment ■



Our clients' average investment range \$10M - \$70M

Notable Client	Asian family investors, Professional Fund Investments (REITs)
Details	Average investment range between \$10 million to \$70 million. Client base mainly consists of private individuals.
Location	Sydney, Melbourne, Brisbane
Categories	Size of 30-40 apartment buildings, hotels, pubs, home and land packages, farming lands

Food & Beverage ■

Our food and beverage portfolio includes businesses operating over 50 stores across Australia.

Notable Client	Paparich, Hokkaido Cheese Tart, Hakata, Pafu, Shujinko, Seafood Restaurants
Details	Clients operating over 50 stores across Australia
Location	Sydney, Melbourne, Brisbane
Categories	Franchising & Central Kitchen Models



Hotels & Pubs ■



We help hospitality businesses that run multi-leveled operations expend their food print.

Notable Client	Our client is operating multiple wholesale bottle shops and high reputation pubs
Location	New South Wales, Queensland
Categories	Restaurants (buffet), bottle shops, Pokie machines

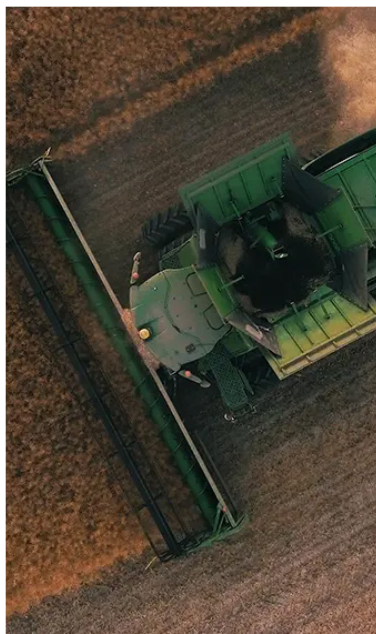
National Wholesalers ■

Our largest client representing this industry is a fruit and vegetable wholesaler running a national food print with a range of over 1500 products.

Notable Client	National food print with a product range of 1500+ products
Details	Operating over 7 branches across Australia
Location	Sydney, Melbourne, Adelaide, Perth, Brisbane and Darwin
Categories	Agriculture



Agriculture ■



We are currently working with farming management companies managing up to several farms across Australia

Notable Client	Our client is operating nationally with multiple farms across Australia, with an estimated total market value exceeding \$250 million.
Location	Sydney, Melbourne, Adelaide, Perth, Brisbane and Darwin
Categories	Agriculture

Client Testimonials ■

Johnathan Smith
Lawyer

"Glad to have Cory and AGC by my side every year. I've been with them every year since 2009."

Maria Bruckheimer, Designer

"The service we receive from the team is amazing, we have been using AGC for about 4 years, would not go anywhere else."

Daniel Franc
Engineer

"AGC is the best tax accountancy firm I've come across, and I can't recommend them highly enough. The work done is of exceptional quality. The time frame to completion is also very fast. I would recommend their services to everyone. "

Our Team ■



Cory Lye ■

As a Strategic Finance Executive and Director of AGC Advisory, Cory is committed to driving operational efficiency and financial growth. He and his expert team, founded in 2003, collaborate with business owners, executives, high net worth individuals, and local subsidiaries of foreign companies, ensuring efficient compliance.

Cory provides actionable tax advice on a wide range of issues, including company transactions, trust matters, tax structuring, and international tax. The AGC team excels in comprehensive business advisement, offering services such as management reporting, business forecasting, succession planning, finance strategy, and mergers & acquisitions.



Mark Duan ■

With over 8 years of experience, Mark has audited diverse entities such as SMSFs, Law Firm Trusts, Real Estate Trusts, Strata Trusts, and Migration Visa Audits. Mark's specialties include due diligence for business and asset acquisitions, business structure reviews, advice, planning, and valuation, executing his full stack accounting services to the highest calibre and precision, consequently establishing strong client trust ■

Mark's key responsibilities involve building relationships with revenue authorities, external tax advisors, and auditors, streamlining inter-organisational processes and advising clients, conducting analyses and ensuring fiscal integrity.

Our Team ■



Henry Ho ■

Henry excels in guiding family offices through investment intricacies and strategic partnerships for enhanced business prospects. His tailored governance frameworks prioritize ethical practices fused with strategic foresight.

Henry's commitment extends to building enduring legacies, intertwining family values with forward-looking planning. Educational initiatives empower the next generation with financial savvy.

Henry's insights merge tradition with contemporary acumen, ensuring family offices thrive and are well-prepared for future challenges and opportunities.



Hao Zeng ■

Hao has joined AGC Advisory to deliver tailored debt and equity capital solutions for privately owned businesses and family offices. With a focus on property and private debt, he leverages his expertise gained as a fund manager to provide clients with structured long-term growth strategies. Hao's extensive industry knowledge and strong relationships position him as an invaluable asset for AGC Advisory's clients.

Our Team ■



Marcus Zhao ■

With over a decade of experience in the finance industry, Marcus brings extensive expertise to the table. Specializing in debt restructuring, cash flow optimization, and business and asset acquisition, he has consistently delivered results for clients. Marcus is known for his solution-oriented approach, always prioritizing the best interests of his clients.

His commitment to understanding and addressing clients' financial needs has earned him a reputation for excellence. Marcus's proactive and client-centric mindset makes him a valuable asset in navigating the complexities of the financial landscape. Whether restructuring debt or facilitating business acquisitions, Marcus's strategic approach ensures that clients receive personalized and effective solutions.



ENVISION.
EXCEL.
SUCCEED.

agcadvisory.com.au

Document version - 2023v1.4
Document date - 01.12.2024

VISIT OUR
WEBSITE

